

**Economic Development & Finance Division Newsletter** 

# Growing Interest in North Dakota

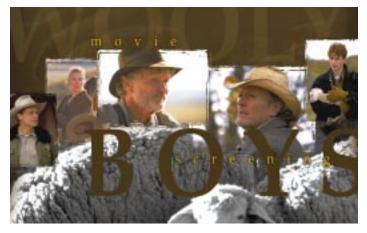
#### "WOOLY BOYS" SCREENING PLANNED IN SAN FRANCISCO

As the final event of the 2001 California marketing campaign that began last spring, ED&F will host a high-profile San Francisco screening of "Wooly Boys," the first major motion picture filmed in North Dakota.

The screening of the feature-length film will take place Nov. 3. Executive producer and Fargo native Ken Promersberger and actors Kris Kristofferson, Peter Fonda, Keith Carradine, Joe Mazzello, and Robin Dearden have been invited. N.D. Gov. John Hoeven hopes to attend.

ED&F is working with alumni associations to invite North Dakotans living and working in the Bay area to the screening.

"We began this campaign with the goal of having a presence in northern California," said Lee Peterson, N.D. Department of Commerce commissioner. "We believe we have succeeded in that effort. Now we want to establish and nurture relationships with the kinds of targeted companies we know would be a good match with North Dakota."



About 500 California business executives and North Dakota alumni living in the San Francisco bay area will be invited to attend a screening of the feature-length film "Wooly Boys." The screening will take place Saturday, November 3.

### ND NETS \$1.9 MILLION FOR AG PROMOTION

North Dakota will receive a U.S. Department of Agriculture block grant totaling nearly \$1.9 million to promote specialty crops and value-added agriculture projects in the state.

Specialty crops include potatoes, dry beans, vegetables, and other products that diversify North Dakota agriculture.

The grant is part of a \$5.5-billion agriculture disaster-aid bill sponsored by U.S. Rep. Larry Combest (R-Texas) and signed into law by President Bush in August.

"This grant, combined with the \$1.7 million we received in USDA value-added market development grants recently, adds up to \$3.6 million for innovative agricultural initiatives," said N.D. Gov. John Hoeven. "We're finally getting real leverage in our efforts to find new products, new markets, and new value-added opportunities for North Dakota agriculture."

Hoeven allocated most of the money—\$700,000 to the Agricultural Products Utilization Commission (APUC), a broadly representative, nine-member state panel that awards competitive grants for agricultural marketing, research, diversification, and new-product development projects.

"We want to see the best ideas in the specialty-crop industry compete on a level playing field for this money, with the most innovative and promising projects given priority," Hoeven said. "Distributing much of the grant money through APUC is one way to make sure that happens."

The balance of the \$1.9 million will be awarded to the N.D. Department of Agriculture and to specialtycrop organizations.

(continued on next page)

Economic Development & Finance Division Newsletter (page 2 of 3)

October 2001

## Allocation of \$1.9-million USDA block grant

\$ 700,000	Agricultural Products Utilization
	Commission (APUC)
\$ 375,000	Red River Valley Potato Growers
	Association
\$ 375,000	N.D. Dry Bean Council
	N.D. Department of Agriculture
	marketing division
\$ 100,000	
	and Education
\$ 80,000	Dry Pea and Lentil Council
\$ 40,000	Value-Added Agriculture
	Promotion Board
\$ 30,000	Commercial Vegetable Growers of N.D.
\$ 30,000	State Veterinarian (for education
	program and emergency
	livestock-handling equipment)

### Allocation of USDA Value-Added Market Development grant received recently:

- \$ 500,000 Golden Plains Frozen Foods
- \$ 500,000 Spring Wheat Bakers
- \$ 487,708 Dakota Halal Processing Company
- \$ 144,000 Dakota Lamb Growers Cooperative
- \$ 91,850 Dakota Beef Cooperative

# DOC FOUNDATION HOLDS FIRST MEETING

The state Department of Commerce (DOC) Foundation held its first meeting Sept. 24 in Bismarck.

The DOC and its Foundation were mandated by the 2001 Legislature. Foundation members are appointed to two-year terms by the governor to advise him in selecting future DOC commissioners, and to counsel the DOC commissioner.

The Foundation is also charged with developing a strategic plan for economic and value-added agriculture development, and with monitoring DOC initiatives. By statute, the group must include a cross-section of business, tourism, and economic development interests, and at least one member must represent rural concerns.

The first Foundation meeting was taken up with

organizational housekeeping as the group created three subcommittees.

- The Policies subcommittee will draft the rules by which the Foundation will govern itself.
- The Fundraising subcommittee will set guidelines for seeking private funding for DOC activities. Under state law, some activities involved with economic development, such as "courting" out-of-state businesses, cannot be funded with taxpayer dollars.
- The Strategic Planning subcommittee will develop plans for economic development and value-added ag activities.

At the meeting, the Foundation also chose its executive committee:

- Bob Lamont, Minot, Lamont & Skowronek Law Firm: *chair*
- Elaine Fremling, Fargo, Northwestern: *vice chair*
- Duaine Espegard, Grand Forks, secretary
- **Ron Harper**, Bismarck, Basin Electric Power Cooperative
- **Marlowe Johnson**, Jamestown, Ottertail Power Company
- **Shirley Montgomery**, Fargo, F-M Area Foundation
- Mike Swenson, Fargo, Xcel Energy

Other Foundation members include the following (at least one more member remains to be appointed):

- Jack Hoeven, Minot, First Western Bank & Trust
- Chuck Hoge, West Fargo, Bobcat
- Frank Keogh, Williston, American State Bank
- Guy Moos, Dickinson, Baker Boy
- Harold Ňewman, Jamestown, Newman Signs
- **Bruce Thom**, Fargo, Varistar Corporation
- Martin White, Bismarck, MDU Resources

The Foundation plans to meet monthly for at least several months, and has tentatively planned the next meeting for Oct. 18. ■



#### DOC OPEN HOUSE SET FOR OCT. 30

For the first time since the Department of Commerce was created, all of its divisions will be housed at the same place in Bismarck: 400 East Broadway, Suite 50 (the lower level of the Wells Fargo Bank building downtown).

The DOC will hold an open house Tuesday, Oct. 30, to familiarize the public and stakeholders with the services they provide. From 3-6 p.m., DOC staff from the Community Services, Economic Development and Finance, Tourism, and Workforce Development divisions will offer tours, refreshments, hors d'oeuvres, and door prizes.

For more information, contact Sue Kobilansky at skobilan@state.nd.us, 701-328-2819. ■

#### **NEW ED&F STAFF**

**John Schneider** has been named executive director of the Agricultural Products Utilization Commission (APUC). He grew up near Rugby and has a B.S. in economics from NDSU. John was executive director of economic development in Harvey, N.D. for eight years. "Coming from a rural area and having worked as an economic developer in a rural area, I'm excited about working with the state to increase crop diversity and value-added crops," he says.

Jeff Quast was recently hired as a research analyst. The native North Dakotan received an associate degree in computer programming from the N.D. State College of Science in 1986. He worked at ReliaStar Insurance (Provident Life) for seven years, and for the past six years has been the data processing coordinator for the N.D. Parks and Recreation Department. Jeff has been a member of the state GIS technical committee since its inception in 1996. ■

> "The work ethic and productivity of employees in North Dakota is outstanding, and the quality of life can't be beat!"

> > Ronald Robson, regional president US Bank

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#### **STAFF LISTING**

Lee Peterson, Commissioner	328.5300
Linda Butts, Director	
Sheila Auch, Administrative Assistant	
Celeste Engelhard, Account/Budget Specialist	328.5306
Chuck Fine, Senior Project Manager	328.5331
Cory Finneman, Research Vice President	328.5328
Cornelius Grant, Rural Development Council Director	328.5313
Bob Gruman, ND Development Fund Consultant	328.5308
Jim Hirsch, Workforce Development Director	328.5345
Tara Holt, Women's Business Program Director	328.5885
Leigh Ann Huether, Research Analyst	328.5336
Tracy Metzger, Marketing Vice President	328-5352

Nancy Miller, Administrative Assistant	328-5312
Sandy Opp, Project Manager	328.5338
Kelly Potts, Credit Officer, Development Fund	328.5349
Jeff Quast, Research Analyst	328-5323
Dean Reese, ND Development Fund/Rural Fund CEO	328.5334
Brad Rosenfeldt, Computer Network Specialist	328.5362
Inez Ryberg, APUC Administrative Assistant	328.5318
John Schneider, Executive Director of APUC	328-5350
Randy Schwartz, MEP Director	328.5314
LaVonne Stair, Office Manager	328.5317
Mike Strotheide, Business Development Vice President	328-5322
Laura Willard, Project Manager	328.5337

Economic Development & Finance Division • 400 E. Broadway Ave., Suite 50, PO Box 2057, Bismarck, ND 58502-2057 • 701.328.5300 • www.growingnd.com