# ND Agricultural Products Utilization Commission Farm Diversification Grant Application

The North Dakota **A**gricultural **P**roducts **U**tilization **C**ommission invites you to apply for a farm diversification grant. Priority is given to projects dealing with the diversification of a family farm to non-traditional crops or livestock or on-farm value-added processing of agricultural commodities. Traditional crops and livestock are generally defined as those for which the North Dakota Agricultural Statistics Service maintains statistics. The project will usually be judged on traditional/non-traditional grant request guidelines, but does not necessarily have to be a totally new crop, livestock or value-added processing venture. The proposed project must have the potential to create additional income for the farm unit.

To qualify for a Farm Diversification Grant you must be a current producer (25 head of cattle or more, and/or 100 acres or more and 51% of your total income must come from on farm operation).

- > Proposals must demonstrate a well-prepared plan of action to offer the commission.
- > Markets for the product must have been researched and possible income must be projected.
- > New and innovative plans for marketing products must also be evident.
- > A sound business plan must show potential profits from diversifying.

Applicants applying for these grants can receive help and must receive a letter of endorsement from one of following agricultural specialists, indicating that they have reviewed the projections in the grant request:

Adult Farm Management Instructors	Agricultural Loan Officers
Agricultural Mediation Service Negotiators	County Agents
Local Economic Developers	RC&D Coordinators
Regional Coun	cils

The Applicant Advisor/Fiscal Agent may charge a 5% fee for help received. Use any of the above-listed individuals; the fee should be included in the proposal budget.

Generally Farm Diversification grants will not exceed \$5,000 per application, plus 5% Fiscal Agent Fee.

Grant funds will be paid in two separate installments.

Grantees will be required to submit a final written report prior to the final disbursement; the results will be made available to other farmers.

Each project will be considered on an individual basis and on its own merits.

Please submit 5 copies of the Farm Diversification application form.

## The Commission reserves the right to reject any grant application

## FARM DIVERSIFICATION GRANT FORM

The mission of the Agricultural Products Utilization Commission is: To create new wealth and jobs through the development of new and expanded Uses of North Dakota agricultural products

By accepting a grant from APUC, you are agreeing to serve as a contact for individuals interested in pursuing a similar project.

#### A. APPLICANT INFORMATION

Applicant	Applicant Advisor
Name	Name
Address	Address
City	
State, Zip	State, Zip
Telephone	
E-mail	E-Mail

F	<u>iscal Agent</u> (required)	
Name		
		_
City		_
State, Zip		
Phone		_
E-mail		

Applicants must receive a letter of endorsement from an agricultural specialist (refer to the list on the cover sheet of this application form) indicating that they have reviewed the projections in this request. The applicant advisor/Fiscal Agent may charge 5% of the total grant for their services paid for by APUC.

#### **B. GENERAL DESCRIPTION OF THE PROJECT**

- 1) Grant Application Amount: \$\_\_\_\_\_\_ Estimated Total Cost of Project: \$\_\_\_\_\_\_ (Grant applications for over \$5,000 must demonstrate immediate application to other farmers.)
- 2) Estimated Time of Completion of this Project \_\_\_\_\_\_
   Date of Final Report \_\_\_\_\_\_
   (Generally grants are for a 1 year period, if you need a longer period of time please specify)
- 3) Describe your project and how the grant funds will be used:

4) 1	Describe	your	current	farm	or	ranch	operatio	n.
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5) Describe any special obstacles or challenges you will face, etc.

6) Describe your marketing strategy for this product. (How and where you will sell the products. What is the market potential, competition, marketing area, etc.)

7) What expected outcomes do you see resulting from this project?

8) What are the critical risks o	concerns that must be addressed in order to make this project a success
<u> </u>	
9) Please list the names and ph	one numbers of two references who are familiar with your work.
Name:	Name:
Address:	Address:
Phone:	Phone

#### C. CONCLUSION

By affixing your signature(s) to this application, the applicant(s) certify to have read and understood the Guidelines governing award of these grants and agree to all conditions set forth therein and that all information contained in this application package is true and to the best of the applicant's knowledge, information and belief.

The North Dakota Agricultural Products Utilization Commission reserves the right to modify or terminate any subsequent agreements with application if, at a future date, the Agricultural Products Utilization Commission becomes aware of material misrepresentation(s) contained in this application.

Applicant
Applicant Advisor
Fiscal Agent

### SUPPLEMENT A BUDGET PROPOSAL

<b>F</b>	ADUC	T.A. I				T. A. I
Expenditure	APUC Request	Internal ***	State Fund ***	Federal Funds ***	Other Matching Funds ***	Total
Salaries/Fringe Benefits (Name Recipients & anticipated amount for each)						
Equipment (Specify)						
Supplies (Specify)						
Travel (Specify)						
Marketing Costs (Specify)						
****Advertising Costs (Specify)						

Computer Lease or			
Rental Costs			
Consultant Fees Attach copy of RFP's			
Business Plan			
Feasibility Study			
Accountant			
Legal			
5% Administrative Fee ** Other Direct Costs (Specify)			
Building Construction			
<b>Building Purchase</b>			
<b>Building Improvements</b>			
Site Improvements			
Total			

\*\* Application Advisor/ Fiscal Agent
 \*\*\* List matching cost that are directly related to this phase of the project
 \*\*\*\* Advertising costs are TV, Radio, Newspaper, Magazines ads

Shaded areas are not generally funded by APUC

# **Crop Based Proposed Budget**

Crop to be planted:	
Acres Planted:	
1. Cost for Planting:	
a. Seed	\$
b. Herbicides	\$
c. Fungicides	\$
d. Insecticides	\$
e. Fertilizer	\$
f. Crop Insurance	\$
g. Fuel & Lubrication	\$
h. Hired Labor	\$
i. Cost of specialized machinery or equipment.	\$
Total Costs for Planting	<u> </u>
<b>3.</b> Cost per Acre (Total Cost of Planting ÷ Acres Planted)	\$
<ul> <li>4. Projections for Crop <ul> <li>a. Yield (unit of production bu., lb.,cwt.,)</li> <li>b. Price pre unit</li> </ul> </li> </ul>	\$
<b>5. Projected Total Market Income</b> (line 4.a x line 4.b)	\$
<b>6. Projected Income per Acre</b> (line 3. ÷ line 5.)	\$

Livestock	<b>Based</b>	Proposed	<b>Budget</b>

Type of Livestock	
Number of Livestock	
Costs:	
a. Livestock	\$
b. Purchased Feed	\$
c. Raised/owned Feed	\$
d. Veterinary & Medical	\$
e. Hauling	\$
f. Fuel	\$
g. Hired Labor	\$
h. Marketing Expense	\$
	equipment \$
j. other	\$
Describe	
Total Cost	\$
Revenue expected to	make from Livestock: \$
How much unpaid family labor/man	agement will be spent on this project:
Hours of Labor	Hours of Management

# SUPPLEMENT B Press Release Information Sheet

The information on this sheet may be used for public releases in announcements, press releases
and other public information.
Applicant:
Contact Person:
Address:
Telephone:
Project Co-Sponsor(s):
Title of Project:
Project Start-Up Date:
Project Completion Date:
Brief summary of the project, product or process and proposed commercialization efforts:
Total funds requested from APUC:
Total project budget:
How will the grant funds be used?
Name and Title (type or print):
Signature:
Date:

#### INFORMATION FOR GOVERNMENT MONITORING PURPOSES

The following information is requested by the Federal Government in order to monitor compliance with applicable Federal Civil Rights laws. You are not required to furnish this information, but are encouraged to do so. The law states that a provider of services may neither discriminate on the basis of this information, nor on whether you choose to furnish it. However, if you choose not to furnish it, under Federal regulations the provider of services is required to note race, ethnicity, and sex on the basis of visual observation or surname.

Ethnicity (mark one)	Race (mark one or more)
<ul> <li>Not Hispanic or Latino</li> <li>Hispanic or Latino</li> </ul>	<ul> <li>White</li> <li>Black or African American</li> <li>American Indian/Alaskan Native</li> <li>Asian</li> <li>Native Hawaiian or Other Pacific Islander</li> </ul>
Sex: □ Female	

Do not count this page as one of the 10 application pages, but it must be filed out.